



Junior  
Achievement™  
of New York

**ANNUAL IMPACT REPORT**  
**2023-2024**

*Dream*



Junior Achievement of New York (JA New York) is the local affiliate of Junior Achievement USA, the nation's largest organization dedicated to giving young people the knowledge and skills they need to own their economic success, plan for their futures, and make smart academic and economic choices.

For nearly a century, JA New York has been helping schools and educators by providing learning experiences for young people that connect them with volunteers from hundreds of New York's best companies that recognize that preparing young people for success is a collective effort that requires the commitment of both the public and private sectors to help ensure our young people are prepared to tackle the future.

This past year has been extraordinary! During the 2023-24 school year, we provided more than **88,000 student learning experiences** for young people across New York City, Long Island, and the Lower Hudson Valley with transformative JA programming including the launch of our **JA Stock Market Challenge**, which introduces students to investing and financial decision-making.

Thanks to great educational content and our network of incredible volunteers, JA helps expose young people - primarily in **low-and moderate-income communities** - to the endless possibilities that await them and prepare them with the tools and confidence they need to face the challenges of adulthood and make the most of their boundless potential.



## 2023-2024 IMPACT

88,000 +

STUDENT LEARNING  
EXPERIENCES



That's equal to  
almost 53 years!



310+

SCHOOL PARTNERS



467,000 +

HOURS OF PROGRAMMING



8,100+

VOLUNTEER EXPERIENCES





Junior  
Achievement™  
of New York

## LEARNING EXPERIENCES

**JA in a Day** events bring our network of corporate and community volunteers into classrooms to teach students essential financial literacy, entrepreneurship, and work-readiness skills using JA's proprietary classroom-based curriculum. All JA programs are designed to be taught as part of a single school day, making it convenient for schools and volunteers to provide impactful and engaging JA content for students.

*41,775 participating students*



**JA Job Shadow** and **JA Career Speaker Series** events provide students with the opportunity to explore different careers by visiting workplaces and interacting with professionals. Students experience the cultures of different companies and learn directly from professionals about their roles and the skills they need to be successful at them.

**JA Finance Park** empowers students to make informed financial choices as they transition into adulthood. Using a series of classroom-based lessons that culminate with a visit to the Park, JA Finance Park equips young people with essential skills in budgeting, saving, and an understanding of economic principles.

*6,745 participating students this school year!*

*A realistic and interactive simulation offering an immersive experience in financial literacy, budgeting, and money management.*





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of New York

## LEARNING EXPERIENCES

The **JA Stock Market Challenge** is an exciting, hands-on event that immerses students in the experience of trading and investing through a dynamic, simulated stock market. Teams research and invest their portfolio from a pool of fictional stocks modeled after real-life companies. Each simulated trading day features news from the financial markets, requiring students to analyze the information and make investment decisions as they reevaluate their portfolios.



*Demystifying the stock market for a new generation, encouraging them to become informed, responsible, and successful investors.*



**JA Inspire** introduces students to the variety of career paths and opportunities that are available at companies from our region representing more than fifteen different career clusters. Students interact in real-time with professionals, attend insightful webinars, and can download resources that help to inform, inspire and prepare them for their future careers.



*A dynamic, interactive resource that meets students wherever they are in their career exploration process*

**JA High School Heroes** is our signature service-learning initiative which engages high school students as mentors to elementary students, teaching them financial literacy and entrepreneurship concepts through JA's interactive curriculum. High School Heroes fosters essential leadership and soft-skills in the older students while imparting crucial financial literacy concepts to their younger peers in a supportive learning environment.





# STUDENT OF THE YEAR



**Arianne Jandoc**

## 2023 Joseph A. Peri Student of the Year

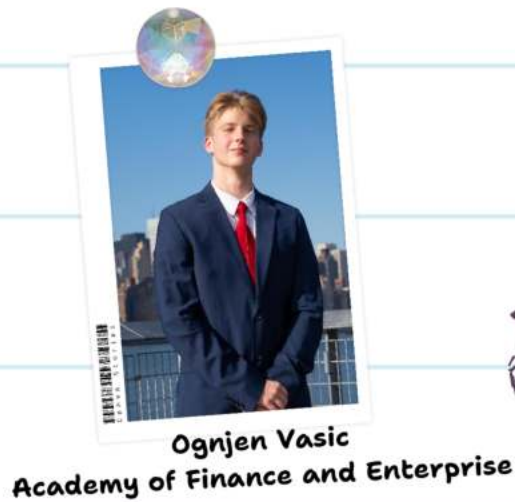
Arianne is a senior at the Academy of Finance and Enterprise High School and is honored to be Junior Achievement New York's 2023 Joseph A. Peri Student of the Year.

Arianne has participated in numerous JA learning experiences with JA New York including JA Finance Park, Career Speaker Series events, JA Inspire, and High School Heroes. From these experiences, she has gained a passion for empowering women and ensuring representation of people from all groups as well as gaining an interest in marketing and business as a future career path.

She was a co-founder and president of Femme-Power, a women-empowerment club at her school, Vice President of Marketing for her school's DECA chapter, and a member of the NYC Commission on Human Rights' Youth for Equity and Solidarity (YES) Council.

Outside of school, Arianne loves to play volleyball, read, and spend time with family and friends.







## Honoring Our Community of Changemakers

### Celebration 2024

At **Celebration 2024**, Junior Achievement of New York proudly recognized the incredible individuals and organizations who make our work possible.

Hosted by PayPal, this special event honored our dedicated volunteers, inspiring volunteer coordinators, and the schools and community partners who bring our programs to life. Together, we celebrated their commitment to empowering students with the tools and skills needed for lifelong success.



### Leadership Awards Gala

This year's Junior Achievement of New York **Leadership Awards Gala** was an inspiring celebration of leadership, community impact, and student achievement.

We came together at Gotham Hall to honor **Hugh Johnston**, Vice Chairman and CFO of PepsiCo, for their continued support for JA, and **Senator Joseph Addabbo** for his steadfast commitment to supporting youth programs. The evening also spotlighted our Student of the Year, **Arianne Jandoc**, whose passion and determination embody the spirit of Junior Achievement.

Want to get involved? Reach out to [events@jany.org](mailto:events@jany.org)





**Celebrating the power of education and the importance of empowering the next generation of leaders.**

## Rolling towards a brighter future!

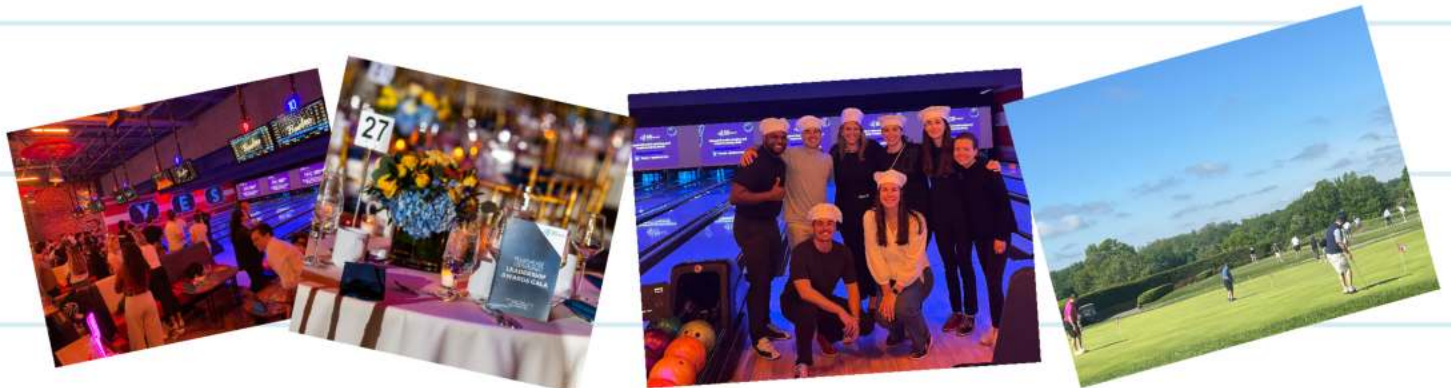


This year, Junior Achievement of New York partnered with companies like Goldman Sachs, PwC, National Grid, Popular Bank, and AIG for exciting **Bowl-A-Thons** that combined friendly competition with meaningful fundraising. These events strengthened our corporate partnerships and directly supported our mission to empower thousands of students across New York City, Long Island, and the Lower Hudson Valley.



## Swinging for Success: Annual Golf Classic

Junior Achievement of New York's **Annual Golf Classic** at the prestigious Westchester Country Club was a day of camaraderie, competition, and community impact. Golf enthusiasts and corporate leaders came together to enjoy a day on the greens while supporting our mission to empower young people with essential financial literacy, career readiness, and entrepreneurial skills. From the scenic fairways to the engaging networking opportunities, the event was a hole-in-one for everyone involved.



**Want to get involved? Reach out to [events@jany.org](mailto:events@jany.org)**



Friendship



2024



INSPIRE





# ELEMENTARY SCHOOL PARTNERS

- Academy Charter Elementary School-Hempstead
- Academy Charter Elementary School-Uniondale
- Academy Of The City Charter School
- Accompsett Elementary School
- Al-Ihsan Academy
- Aquebogue Elementary School
- Bay Elementary School
- Birch Lane Elementary School
- Birchwood Intermediate School
- Bowling Green Elementary
- Bretton Woods Elementary School
- Brooklyn Landmark Elementary School
- Brooklyn Prospect Charter School-Downtown
- Brooklyn Prospect International Elementary School
- California Avenue Elementary School
- Casimir Pulaski School
- Cesar E. Chavez Elementary School
- Cherokee Street Elementary School
- Children's Arts & Science Workshop, Inc.
- Church Street Elementary
- Countrywood Primary Center
- Covert Avenue School
- Cross Hill Academy
- Deauville Gardens East Elementary School
- Discovery Village Childcare Center And Preschool
- Dogwood Elementary School
- Douglas G. Grafflin Elementary School
- East Elementary School
- East Lake Elementary School
- East Northport Middle School
- Edith L. Slocum Elementary School
- Educational Alliance
- Eugenio Maria De Hostos Microsociety School
- Fairfield Elementary School
- Floral Park Bellerose Elementary School
- Forest Brook Elementary School
- Frank J. Cannon Southeast Elementary School
- Gidney Avenue Memorial School
- Goshen Intermediate School
- Graham Elementary School
- Grimes Elementary School
- Hampton Bays Elementary School
- Hauppauge Pines Elementary School
- Heights School
- Helen B. Duffield Elementary School
- Hemlock Park Elementary School
- Hewlett Elementary School
- Howard B. Mattlin Middle School
- I Have A Dream Foundation New York
- Idle Hour Elementary School
- IS 187 The Christa McAuliffe School
- John F. Kennedy Elementary School
- John Lewis Childs Elementary School
- John Pearl Elementary School
- Kew-Forest School
- Laurel Park Elementary School
- Lenox Elementary School
- Lincoln Elementary School
- Maplewood Intermediate School
- Martin Luther King Jr. Academy
- McKenna Elementary School
- Mills Pond Elementary School
- Mosaic Preparatory Academy
- Mount Pleasant Elementary School
- Mount Sinai Elementary School
- Mount Vernon Honor Academy
- Mount Vernon Leadership Academy
- Museum School 25
- Nathaniel Woodhull Elementary School
- Nelson Mandela/Dr. Hosea Zollicoffer School
- New Hyde Park Road School
- New Visions Museum School of Exploration and Discovery
- Northeast Elementary School
- Northport Middle School
- Oak Park Elementary School
- Oakwood Primary Center
- Old Country Road Elementary School
- Paideia School 24
- Park Avenue Memorial Elementary School
- PEARLS Hawthorne School
- Pine Park Elementary School
- Plainview Old Bethpage Middle School
- Plaza Elementary School
- Presidential Park Elementary School
- PS 049 Dorothy Bonawit Kole School
- PS 086Q
- PS 102 The Jacques Cartier School
- PS 130 Hernando De Soto
- PS 14 The Fairview School
- PS 143 The Louis Armstrong School
- PS 151 Lyndon B. Johnson
- PS 16 Leonard Dunkly
- PS 161 Arthur Ashe School
- PS 161 Juan Ponce De Leon
- PS 170 Ralph A. Fabrizio School
- PS 175 The Lynn Gross Discovery School
- PS 188 The Island School
- PS 19 The Curtis School
- PS 196 Ten Eyck
- PS 197 John B Russwurm
- PS 2 Meyer London
- PS 206 Joseph F. Lamb
- PS 212Q
- Ps 226 Alfred De B. Mason
- PS 241 Emma L. Johnston
- Ps 249 The Caton School
- Ps 273
- PS 30 The Westerleigh School
- PS 303Q Academy For Excellence Through Arts
- PS 310 The School For Future Leaders
- PS 359 Concourse Village Elementary School
- PS 4 Duke Ellington
- PS 42 Benjamin Altman
- PS 43 Jonas Bronck
- PS 5 Huguenot
- PS 5 Port Morris
- PS 53 Barbara Esselborn School
- PS 56 The Louis Desario School
- PS 6 Corporal Allan F. Kivlehan School
- PS 64 Joseph P. Addabbo
- PS 66 J. Kennedy Onasis
- PS 84 Jose De Diego
- PS 84 Steinway School
- PS 90Q Horace Mann School
- PS/IS 218 Rafael Hernandez Dual Language Magnet School
- PS/MS 29 Melrose School
- Raymond J. Lockhart Elementary School
- River Elementary School
- Roaring Brook Elementary School
- Rosemarie Ann Siragusa School
- Santapogue Elementary School
- School 16
- School 21
- School 5 North Oceanside Road
- School 9
- School 9e Walter S Boardman
- Smithtown Elementary School
- South Bay Elementary School
- Southwest Elementary School
- St. James Elementary School
- Steele Elementary School
- Summit Lane Elementary School
- Sycamore Avenue Elementary School
- Tackan Elementary School
- Theodore Roosevelt Elementary School
- Thomas J Lahey Elementary School
- Thurgood Marshall Academy Lower School
- Tooker Avenue Elementary School
- Transfiguration School
- Traphagen Elementary School
- Twin Pines Elementary School
- Unqua Elementary School
- West Orchard Elementary School
- William Boyce Thompson School
- William E. Cottle Elementary School
- Yonkers Early Childhood Academy
- Yonkers Montessori Academy



Al-Ihsan Academy  
 Beginning with Children Charter II- Middle  
 Bronx Rises Against Gun Violence Good Shepherd  
 Services  
 Brooklyn Dreams Charter School  
 Brooklyn Scholars Charter School  
 Children's Arts & Science Workshop, Inc.  
 Community Health Academy of The Heights  
 I Have A Dream Foundation New York  
 I.S. 131 Albert Einstein  
 IS 187 The Christa McAuliffe School  
 IS 220 John J. Pershing  
 IS 230 School for Civics and the Community  
 IS 392  
 JHS 104 Simon Baruch Middle School  
 KIPP Affirm Middle School  
 LIFE Camp Inc.  
 Middle School 50  
 Mott Hall II  
 MS 131  
 MS 217 Robert A. Van Wyck  
 MS 296 South Bronx Academy for Applied Media  
 MS 35 Stephen Decatur  
 MS 582 The Upper School  
 MS 936 Arts off Third  
 PS 096 Joseph Lanzetta  
 PS 178 St. Clair McKelway  
 PS 188 The Island School  
 PS 333 Manhattan School for Children  
 PS 5 Port Morris  
 PS 84 Jose De Diego  
 PS/IS 104 The Fort Hamilton School  
 PS/IS 180 The Seeall Academy  
 PS/IS 218 Rafael Hernandez Dual Language Magnet  
 School  
 PS/IS 270 The Gordon Parks School  
 PS/MS 278 Paula Hedbavny School  
 PS/MS 29 Melrose School  
 Riverdale Avenue Middle School  
 Staten Island School of Civic Leadership  
 Transfiguration School  
 Urban Assembly Unison School  
 Alverta B. Gray Schultz Middle School  
 Bay Shore Middle School  
 Brentwood North Middle School  
 East Middle School  
 Floral Park Bellerose Elementary School  
 John Lewis Childs Elementary School  
 John W. Dodd Middle School  
 Oregon Middle School  
 Ralph Reed Middle School  
 Saxton Middle School  
 South Middle School  
 St. Martin De Porres School  
 Wantagh Middle School  
 West Middle School (Brentwood)  
 Westbury High School  
 Anne M. Dorner Middle School  
 Cesar E. Chavez Elementary School

Mount Vernon Honor Academy  
 Eugenio Maria De Hostos Microsociety School  
 Graham Elementary School  
 Grimes Elementary School  
 Lincoln Elementary School  
 Mount Vernon Leadership Academy  
 Nelson Mandela/Dr. Hosea Zollicoffer School  
 Paideia School 24  
 PEARLS Hawthorne School  
 Port Chester Middle School  
 Rosemarie Ann Siragusa School  
 School 16  
 School 21  
 School 9



47 The American Sign Language and English Secondary School  
 Academy for Excellence in Leadership  
 Academy of Finance and Enterprise  
 Al-Ihsan Academy  
 Aviation Career & Technical Education High School  
 Beacon School  
 Bronx Rises Against Gun Violence Good Shepherd Services  
 Brooklyn Academy of Global Finance  
 Brooklyn Academy of Science & the Environment  
 Brooklyn Preparatory High School  
 Brooklyn Prospect Charter School  
 Cathedral High School  
 Challenge Charter High School  
 Children's Arts & Science Workshop, Inc.  
 Community Health Academy of The Heights  
 Cristo Rey Brooklyn High School  
 Cristo Rey New York High School  
 Forest Hills High School  
 Great Oaks Charter School  
 Harlem Children's Zone  
 Health Opportunities High School  
 Henry Street Settlement  
 High School for Construction Trades, Engineering, & Architecture  
 High School for Dual Language & Asian Studies  
 High School for Global Citizenship  
 High School For Health Professions & Human Services  
 High School Of Applied Communication  
 High School of Economics & Finance  
 Hillcrest High School  
 I Have A Dream Foundation New York  
 Information Technology High School  
 Innovation Charter High School  
 Jacqueline Kennedy Onassis High School  
 James Madison High School  
 John Adams High School  
 Kew-Forest School  
 LIFE Camp Inc.  
 Lyceum Kennedy French American School  
 Manhattan Academy For Arts & Language  
 Mathematics, Science Research, And Technology Magnet High School  
 Maxine Greene High School for Imaginative Inquiry  
 New Design High School  
 Northside Charter High School  
 NYC Youth Leadership Councils  
 Olympus Academy  
 Q285 World Journalism Preparatory  
 Queens High School of Teaching  
 Richmond Hill High School  
 Rockaway Development & Revitalization Corporation  
 Romulus & Son  
 St. Raymond High School for Boys  
 Susan E. Wagner High School  
 Tottenville High School  
 Urban Assembly Maker Academy  
 Urban Assembly School For Green Careers  
 Urban Assembly School of Business for Young Women  
 Vanderbilt YMCA  
 Virtual Innovators Academy

Zuma Educational  
 Academy Charter School- Hempstead  
 Academy Charter School-Uniondale  
 Amityville Memorial High School  
 Baldwin High School  
 Bayshore High School  
 Brentwood Freshman Center  
 Brentwood High School  
 Connetquot High School  
 Division Avenue High School  
 East Meadow High School  
 Elmont Memorial High School  
 Floral Park Memorial High School  
 Freeport High School  
 George W. Hewlett High School  
 Harborfields High School  
 Hauppauge High School  
 Hicksville High School  
 Kings Park High School  
 Longwood High School  
 Massapequa High School  
 Mount Sinai High School  
 New Hyde Park Memorial High School  
 Northport High School  
 Oceanside High School  
 Oyster Bay High School  
 Patchogue-Medford High School  
 Plainview-Old Bethpage John F. Kennedy High School  
 Roslyn High School  
 Sewanhaka High School  
 Smithtown High School-East  
 Smithtown High School-West  
 Uniondale High School  
 W.T. Clarke Senior High School  
 Walt Whitman High School  
 Walter G. O'Connell Copiague High School  
 Wantagh High School  
 Westbury High School  
 William Floyd High School  
 Barack Obama School for Social Justice  
 Croton-Harmon High School  
 Denzel Washington School of The Arts  
 Gorton High School  
 Horace Greeley High School  
 Hudson River Museum  
 Lincoln High School  
 Longview School  
 Middletown High School  
 Mount Vernon High School  
 Mount Vernon Steam Academy  
 Newburgh Free Academy Main Campus  
 Newburgh Free Academy North Campus  
 Newburgh Free Academy West Campus  
 Ramapo High School  
 Riverside High School  
 Roosevelt High School - Early College Studies  
 Saunders Trades and Technical High School  
 Sleepy Hollow High School  
 Tuckahoe High School  
 Yonkers Middle High School  
 Yonkers Montessori Academy



# OUR FINANCIALS

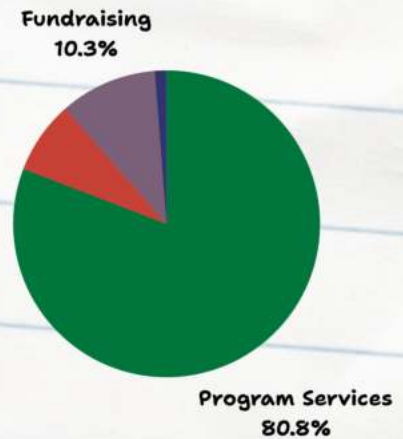
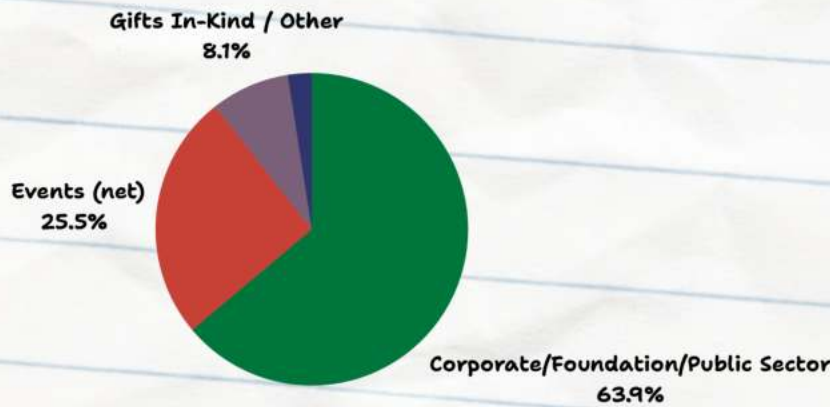


## 2023-2024 Revenue

CORPORATE, FOUNDATION AND PUBLIC SECTOR	\$2,189,362
EVENTS (NET DIRECT EXPENSES)	\$875,100
GIFTS IN-KIND + OTHER	\$278,486
INDIVIDUALS	\$84,848

## 2023-2024 Expenses

PROGRAM SERVICES	\$3,711,168
MANAGEMENT & GENERAL	\$352,040
FUNDRAISING	\$471,397
VOLUNTEER RECRUITMENT	\$56,265



For a complete set of audited financial statements, visit [NewYork.JA.org/about/financial-reports](http://NewYork.JA.org/about/financial-reports)

# OUR PARTNERS



## Organizations

### \$100,000+

American Express Company  
American International Group, Inc.  
Delta Air Lines, Inc.  
Ernst & Young LLP  
PwC  
U.S. Bank

### \$50,000 - \$99,999

Goldman Sachs  
KPMG LLP  
Mercedes Benz-New York  
National Grid  
PepsiCo, Inc.  
Popular Bank  
Voya Financial, Inc.  
Webster Bank  
Winston & Strawn LLP

### \$25,000 - \$49,999

BlackRock, Inc.  
CitiGroup Inc.  
Citizens Bank  
CNA Financial Corporation  
Crown Castle  
Deloitte  
HSBC Finance Corporation  
JPMorgan Chase & Co.  
Junior Achievement USA®  
Junior Achievement Worldwide  
Metropolitan Commercial Bank  
Santander Bank  
TIAA  
UPS Store, The  
Wells Fargo & Company

### \$10,000 - \$24,999

AEO Foundation  
Amazon.com, Inc.  
Atlas Air, Inc.  
Avanade Inc.  
Barclays PLC  
Dime Community Bank  
Edelman  
FactSet  
FedEx Corporation  
First Horizon Bank  
International Finance Bank  
London Stock Exchange Group  
M&T Bank Corp  
Man Investments  
PayPal  
Pitney Bowes Inc.  
Starr Companies  
Valley National Bank  
Westchester Community Foundation  
Western Alliance Bank

### \$5,000-\$9,999

Antares Capital  
Bank of Hope  
Bridge Investment Group  
CoinFlip  
Corebridge Financial  
Cross River Bank  
CrossCountry Consulting LLC  
East West Bank  
Manhasset Community Fund  
Payoneer Foundation  
Point72, LP  
Preferred Bank  
Royal Business Bank  
RSM US LLP  
Teachers Federal Credit Union  
The Alonso Foundation  
The Hyde and Watson Foundation  
Travelers Companies Foundation  
Williams Companies

### \$1,000 - \$4,999

ACE Hotel  
Chuhak & Tecson, P.C.  
CTBC Bank  
Farrell Fritz P.C.  
Fitch Ratings Inc.  
Fundamental Advisors LP  
Hallen Construction  
Industrial & Commercial Bank of China (ICBC) (USA) NA  
KKR & Co. LLP  
Lawrence and Walsh, P.C.  
Maverick Capital Foundation  
Meridian Capital Group LLC  
Motley Fool  
New York Paving Co.  
Nyack Public Schools  
Ridgewood Savings Bank  
Sia Partners  
Stop & Stor  
Sumitomo Mitsui Banking Corporation  
The Margaret C. Fechtmann Memorial Fund  
U.S. Coast Guard

### Public Support

New York City Department of Youth and  
Community Development (DYCD)  
New York State Office of Children and  
Families Services (OCFS)  
New York State Department of Education



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# OUR SUPPORTERS

INDIVIDUALS - \$1,000+

Osman Ali  
Yvette Baez  
Pervez Bamji  
Steven M. Barry  
Jean Baum  
Lucas Benson  
Karen Benway  
Michael Brandmeyer  
Shmuel Bulka  
Ruby Chambliss  
Andrew Chin  
Kathleen Connolly  
Andrew Culmo  
Alexis Deladerriere  
Carmine DiSibio  
Matthew Dowd  
Peter Finn  
David Fishman  
Gabriella Fitzgerald  
Jeffrey Gallotta  
Mark Ganz  
James Gelman  
Paul Griggs  
Sammi Gu  
Jay Hamilton  
Thomas Hand  
Jan Hatzius  
Chuck Imhof  
Anonymous Individuals  
Peter Ingerman  
Brian Inselberg  
Parag Jategaonker  
Mike Jemiolo  
Jonathan Johnson  
Hugh Johnston  
Scott Karnas  
Gary Kozlowski  
Kurtis Kurimsky  
Sey-Hyo Lee  
Philippe Leroy  
Scott Lippstreu  
Victor Malanga  
Douglas Montana  
Sharmin Mossavar-Rahmani

Joseph Murphy  
Krista Murphy  
Nick Naclerio  
Jennifer Nikolakos  
Gavin O'Connor  
Lokesh Ohri  
Abhi Pandya  
Anthony Paquette  
Charles Perl  
Pratima Persaud  
Keith Pinniger  
David Plutzer  
Rich Poccia  
Alexander Potter  
Stephen Reinhardt  
Julian Salisbury  
Crystal Sampson  
Andrew and Theresa Sellino  
Ashish Shah  
Michael H. Siegel  
Craig Soloff  
Dauretta Soloff  
Amy Springsteel  
Michael Sullivan  
Stuart Taub  
Troy Thornton  
Paul Travis  
Padideh Trojanow  
Candice Tse  
Matthew Verrochi  
Greg Wilson  
Whitney Watson  
Anre Williams  
Fred Wilpon  
Jack Woo  
Christopher and Linda York  
Melissa York  
Tucker York  
Thomas York  
Taylor York  
Basak Yuvuz-Altan



# THANK YOU





## BOARD OF DIRECTORS

### OFFICERS + EXECUTIVE COMMITTEE

**Gary Kozlowski**

*Board Chair*  
Partner, EY LLP

**Sey-Hyo Lee**

*Secretary*  
Partner, Winston & Strawn LLP

**Fernando Iraola**

*Vice Chair*  
Executive VP & General Manager, American Express

**Dave Fishman**

*Treasurer*  
Managing Director, Goldman Sachs [retired]

**Jeff Gallotta**

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Partner, PwC

**Betty Garger**

President and CEO [Ex-officio]

**Sean Houston**

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Managing Director, BlackRock

**Felicia La Forgia**

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Executive VP and Head of Corporate Banking  
US Bank Corporate and Commercial Banking

**Gabriella Fitzgerald**

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**Paul Griggs**

*Chair, Audit Committee*  
Partner, PwC LLP

**Nanette Malebranche**

*Chair, Program Committee*  
Managing Director Tri-State District  
FedEx Express

**Joseph F. Murphy**

*Chair, Board Development Committee*  
Executive Vice President, M&T Bank

*\*as of June 30, 2024*





## BOARD OF DIRECTORS

### MEMBERS

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Founding Partner  
G.C. Andersen Partners LLC

**Toby Singh Baba**

VP, Sr. Associate, Community Partnerships  
Santander Bank

**Yvette Baez**

Head of Industry, Pharma  
Google

**Pervez Bamji**

Vice President & General Auditor  
Pitney Bowes

**Anthony Barone**

Regional Vice President  
Crown Castle

**Daniel Bley**

EVP & Chief Risk Officer  
Webster Financial

**Charles Borrok**

Executive Vice Chairman  
Cushman & Wakefield, Inc.

**Gunther Bright**

Former EVP | Global and Large Enterprises  
American Express

**Shmuel Bulka**

General Counsel  
Coin Metrics

**Joseph Duggan**

*Advisory, Non-Voting Member*  
Partner, KPMG LLP

**Marie Gallagher**

SVP & Controller  
PepsiCo

**Scott Garton**

Regional Vice President of Operations  
FedEx Ground

**Rajai Gooden**

Managing Director  
Accenture

**Sammi Gu**

*Advisory, Non-Voting Member*  
Director, KPMG LLP

**Chuck Imhof**

Vice President New York & Sales East  
Delta Air Lines

**Brian Inselberg**

SVP, Financial Lines  
Starr Companies

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Managing Director, Finance  
KKR & Co. L.P.

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Managing Director, NY Metro Region  
AIG

**Kurt Kurimsky**

Corporate Controller  
BNY Mellon

**Scott Lippstreu**

Principal  
Deloitte

**Victor Malanga**

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Edelman

**Anthony Paquette**

Chief Financial Officer  
Point72

**Keith Pinniger**

Managing Director  
Citigroup

**Rosa Ramos-Kwok**

Managing Director  
JPMorgan Chase & Co

**Crystal Sampson**

Partner  
EY LLP

**Rashmi Singh**

Partner, Financial Services / Wealth Management Practice  
Ernst & Young LLP

**Craig Soloff**

Principal  
Soloff Consulting, LLC

**Tyler Spalding**

Senior Director, Corporate Affairs  
PayPal

**Amy Springsteel**

Chief Sustainability Officer  
Bloomberg, LLP

**Stuart Taub**

Tri-State New York Market Leader  
RSM US LLP

**Candice Tse**

Managing Director  
Goldman Sachs

**Brian Varga, P.E.**

Vice President  
NY Gas Asset Management & Engineering  
National Grid

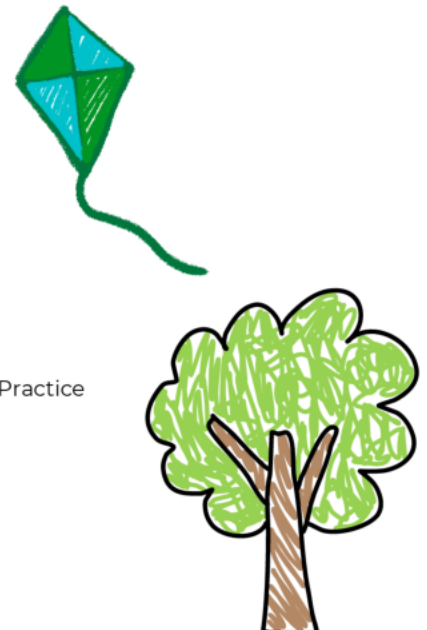
**Dr. h.c. Anthony Viscogliosi**

Principal  
Viscogliosi Bros., LLC

**Cathy Vuong**

Senior Vice President  
Popular Bank

*\*as of June 30, 2024*





## LONG ISLAND REGIONAL COUNCIL

**Vincent Calabrese**

Managing Director  
KPMG

**Nick DeFelice**

Senior Manager, Assurance  
Ernst & Young LLP

**Daniel Delehanty**

SVP & CRA Officer, Director of  
Community Development  
Dime Community Bank

**Maryellen Ferretti**

Retail Market Manager  
TD Bank

**James Griffin**

EVP, Head of Consumer Banking  
Webster Bank

**Mario Hernandez**

Long Island District Manager  
Wells Fargo

**Kelly Lennon**

Territory Distribution Leader,  
Long Island  
AIG

**Joe Maneri**

Partner  
Deloitte

**Julie Manteria**

Marketing Director  
UHY Advisors

**Patrick McGinness**

Partner  
PwC

**Lee Peretz**

Director of Marketing & Business  
Development  
Farrell Fritz

## LOWER HUDSON VALLEY REGIONAL COUNCIL

**David Barr**

Partner  
KPMG

**Michael Bellach**

Managing Director & Northeast Leader  
Virtas Partners

**Marie Gallagher\***

SVP & Controller  
PepsiCo

**Joseph McCoy**

Divisional Head  
Commercial Lending Hudson Valley  
Valley Bank

**Stephen Moroney**

SVP, Regional Manager  
TD Bank

**Richard Schnapper**

SVP  
Capital One Bank

**Spencer Schwartz**

Chief Financial Officer  
Atlas Air Worldwide

*\*Serves dual role on Regional Council and Board of Directors*



*\*as of June 30, 2024*



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